

Bill Hartnett
Managing Director
FinTech & Market Infrastructure Investments
Citi Markets & Securities Services

Bill manages a portfolio of FinTech and Market Infrastructure investments for the Markets and Securities Services division of Citi, (Rates, Credit, FX & Local Markets, Equities, Commodities, Research and Securities Services). He has over 30 years of experience in investing, trading, sales, and e-commerce, including 25+ years with Citi. The team's investment focus is on data and analytics, execution venues, trade processing, clearing, settlement, connectivity, communication and high performance computing. A key component of their due diligence is that one or more of the Markets or Securities Services businesses will use or plan to use the products or services of the target company. They believe that beyond capital this brings two additional benefits to their portfolio companies: intellectual property to help them refine their business offering and a paying client. He is currently active on the boards of Symphony, QC Ware, Crux Informatics, Symbiont, and Behavox. Prior to their going public, he spent several years on the boards of IHS Markit, (market cap \$32B), and Tradeweb, (market cap \$12.9B). A few current focus areas for the team are opportunities in process digitization, distributed ledger technology, digital assets and high performance computing.

He received his B.A. and M.A. degrees in Business Economics from the University of California, Santa Barbara, (Master's thesis – Efficient Markets Analysis of the Gold Futures Market), where he was also a Division I track and field athlete competing in the Decathlon.